



Satellite IoT

Kinéis appoints Laurence Delpy as CEO to embrace new challenges and accelerate its development

Kinéis, operator of the first European constellation dedicated to IoT and provider of space-based connectivity, has appointed Laurence Delpy as its new CEO. Her extensive industry, managerial, and international experience is a major asset for the company.

Her international background – particularly in Asia – demonstrates her ability to manage large-scale projects in demanding, multicultural market environments. Her dual expertise in space and telecommunications, especially in mobile network deployment, brings strategic value to Kinéis.

Until now, Laurence held the position of President of the Video Business Unit at Eutelsat Group (Euronext Paris: ETL), and previously served as Vice President of Mobile Networks at Nokia in Asia.

In her new role at Kinéis, she will be able to rely on the expertise and diversity of the company's teams. Their next milestone: the commercial launch of services on June 1, 2025. By the end of the year, Kinéis aims to reach profitability, and expects to exceed €20 million in revenue by 2026.



"I am thrilled to join Kinéis at such a strategic point in its development. The deployment of the final satellites marks a pivotal moment, paving the way for a new commercial momentum. I look forward to working with the teams and leveraging my experience to support Kinéis' ambition: to become the global leader in satellite IoT," **says Laurence Delpy, CEO of Kinéis.**



“We are delighted to welcome Laurence Delpy as the head of Kinéis. Her recognized expertise in international business development – particularly in Asia – combined with her strong business vision, makes her the ideal leader for this next phase. She has our full confidence to harness the full potential of our network and help us achieve our ambition of connecting 2 million devices. We wish her every success in this exciting mission.”, adds Christophe Vassal, Chairman of the Kinéis Supervisory Board.



COMEX Kinéis starting from the top left to the bottom right
Anne-Cécile Thibault – Michel Sarthou – Cécile Morel
Méryl Dumas – Eric Nicolas – Laurence Delpy – Delphine Faury – Ouan'Zan Zanife (absent)

About Kinéis | www.kineis.com

Founded in 2018, Kinéis is the operator of the first European constellation dedicated to IoT and a provider of space connectivity. With a constellation of 25 satellites, Kinéis ensures global data transmission to enable informed decision-making. The company operates in an international market, addressing critical challenges for humanity, its activities, and the environment. Kinéis leverages reliable technology, built on 40 years of expertise in space-based data collection, and adapted for IoT applications. In addition to its key shareholders (CLS and CNES), Kinéis raised €100 million in 2020 and has been recognized with the French Tech Next40 label in 2021 and 2022, as well as the French Tech 120 label in 2023, focusing on environmental and societal challenges. The company is also a winner of the France 2030 investment plan.

KEY FIGURES:

Founded in **2018**
in Toulouse France

1st European constellation
dedicated to the Internet of Things

25 nanosatellites
in the Kinéis constellation

Winner of the **France 2030**
investment plan

€100 million raised
in 2020

60 employees and over 200
people involved in the project

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